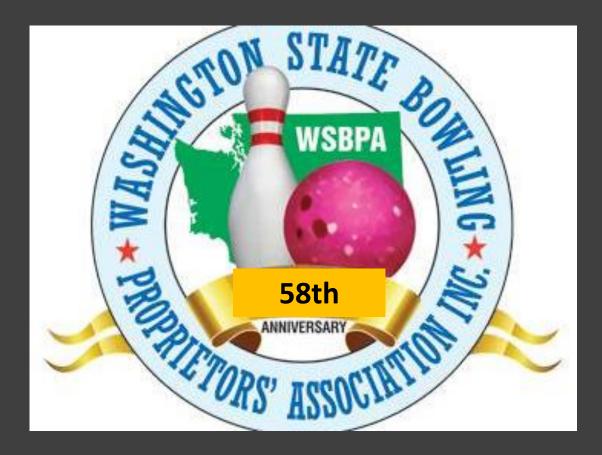


Winter Holiday Scene Using Craiyon Artificial Intelligence Software. www.craiyon.com



NewsFrame

December, 2024

A monthly newsletter with industry updates for members of the WA State Bowling Proprietors' Association



688

Number of days until the WSBPA's 60th gala anniversary celebration November 7, 2026

Welcome! Edition IX

NewsFrame will be your source for updates throughout the 2024 - 2025 bowling season.

This month's issue highlights topics and discussion points including the 2025 WSBPA Mid-Winter Meeting, WSBPA Hall-of-Fame Gala, BPAA Summit in Las Vegas and 2025 membership dues.

The Inaugural WSBPA Hall-of-Fame Gala & Celebrity Roast

SAVE THE DATES - Mid-Winter Meeting



- Networking
- Bowling Promotions
- Food & Beverage Concepts
 - Legislative Issues
 - Bowling Welcome Party
 - Guest Speakers

Sunday February 23



Monday February 24

2025 WSBPA Mid-Winter Meeting

Learn how Chris
James has
recruited 1,000
youth league
bowlers!



Chris James-GM Smyrna Bowl Smyrna, TN



Gary Hulsenberg
VP Marketing – Storm Products

Turning the casual youth bowlers into league players



Build profits from nonalcoholic specialty drinks

ANGEL OF WINDS

Register Here: WSBPA 2025 Mid-Winter Meeting

Sunday – Monday: February 23-24, 2025 Angel of the Winds Casino - Arlington



Jackpot Classic Tournament Registration Deadline Nears



The WSBPA tournament offerings have an upcoming registration deadline of December 31st for the two events being offered in 2025.

The March event, a Jackpot Classic "mini-vacation," over a Friday-Saturday-Sunday, March 7-8-9, 2025, at the Grand Sierra Resort in Reno will be one of the first of its kind in the country rolled 100% on new USBC certified QUBICA/AMF "EDGE" string machines. 5 four-person team spots remain!

Our thanks to Dustin Russell and Josh Blanchard with QUBICA AMF for sponsoring the inaugural tournament in Reno.

The 29th annual Jackpot Classic Tournament in Las Vegas will be held June 3-6, 2025, at The Orleans Hotel Casino.

Registration is now open for both events at: www.jackpotclassic.org









WSBPA Legislative Priorities for 2025



Minimum Wage and Labor Costs/Retention/Training:

Address the challenges posed by rising minimum wages and labor costs and exploring opportunities to promote employee retention and training. To minimize the negative impact on our industry, we will strive for a more gradual and regionally sensitive approach to minimum wage increases, particularly in Eastern Washington and unincorporated areas

Modernization and Expansion of Offerings:

WSBPA recognizes the need for bowling centers to adapt and evolve to remain competitive in the rapidly changing entertainment landscape. As we look ahead to the 2025 legislative session, we will advocate for policies that support the modernization and expansion of our industry's offerings.





Lex Nepomuceno WSBPA Lobbyist

Tax Relief and Fairness:

We support tax breaks on new equipment investments, advocating for tax relief for small businesses with fewer than 500 employee, seeking more favorable bonus depreciation terms, and monitoring developments related to pop syrup taxes.

COVID-19 Recovery and Future Preparedness:

The WSBPA recognizes the significant impact that the COVID-19 pandemic has had on our industry and is committed to supporting bowling centers in their recovery efforts while ensuring future preparedness.

Fair Regulation and Treatment:

The WSBPA is committed to advocating for fair regulation and treatment of bowling centers in the 2025 legislative session. We will actively engage with legislators to ensure that our industry is treated equitably compared to other businesses and work towards securing a seat at the table for major developments that impact our sector.



The Inaugural WSBPA Hall-of-Fame Gala & Celebrity Roast

Draft Proposal



Saturday November 7, 2026

 Inaugural induction of honorees into the Washington State Bowling Proprietors' Association Hall-of-Fame

Categories:

- Founders: from the 1st ten years of the WSBPA
- Legacy: owners from 1965 to the present
- General Managers: who have served with distinction from 1965 2015
- Youth Leaders: inspirational youth coaches, coordinators and instructors
- Draft Proposal



Celebrity Roast

- The evening's festivities will include recognition of a member of the professional bowling tours who has made outstanding contributions to enhance the sport of bowling.
- The individual honored will be "ceremonially roasted" by his/her peers, industry leaders, WSBPA members and youth bowlers.

Draft Proposal







Targeted Celebrities









Potential Host Venues:

- Hyatt Lake Washington Renton
- Hyatt Regency Hotel Bellevue
- The Arch @ 800 Pike Seattle
- Angel of the Winds Resort Arlington
- Ocean5 Gig Harbor

Draft Proposal







Membership Dues Paid

Our thanks to the following centers for their 2025 BPAA-WSBPA membership dues renewal through the new BPAA payment portal:

Round One – Vancouver

Round One – Puyallup

Round One – Tukwila

Mt. Baker – Ferndale

Strikerz – Arlington

Laurel – Pt. Angeles

Triangle Bowl – Longview

Roxbury – Seattle

Nob Hill – Yakima

Kent Bowl

4 Military Centers

Chelan Lanes – Chelan

Tower Lanes – Tacoma

North Bowl – Spokane

Big Al's – Vancouver

Twin City – Stanwood

Evergreen – Everett

20th Century – Bellingham

Spare Time – Kennewick

Lynnwood Bowl & Skate

Eastmont – Wenatchee

Lake Bowl – Moses Lake

Strawberry - Marysville

Ocean5 – Gig Harbor

Atomic Bowl - Richland

Hazel Dell - Vancouver

West Seattle Bowl

Bowlero – Lakewood

Aztec – Olympia

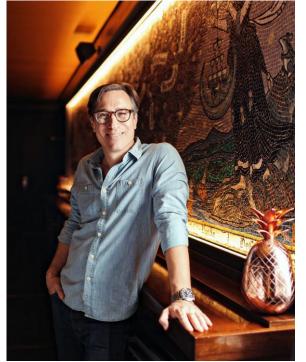
Kenmore 50 Lanes

Riverside – Mt. Vernon

Dues remain at \$88 per lane covering both BPAA national dues plus WSBPA state dues. This marks the 16th consecutive year your costs for membership have remained unchanged.

BPAA emailed invoice notices in October with numerous payment options including monthly billing, single payment, check or on-line credit card. Music Licensing invoices have been also sent to all WSBPA members.





A New Way to Grow Your Bar Business - Derek Brown

Monday, January 20 at 11:15 - 12:30 PM

Get ready to dive into an exciting exploration with Derek as he uncovers the innovative options revolutionizing bars, restaurants, and entertainment venues! In this session, you'll discover how to adapt to shifting consumer preferences and enhance profitability by embracing unconventional choices. Join us to learn about the booming demand for non-alcoholic beverages and how you can cater to health-conscious customers. Don't miss out on the chance to elevate your offerings and tap into this thriving market!

Register Here: <u>Ticket Selection - 2025 Bowling Summit</u>



Have You Reached Out to Devin Graff to Launch Your Center's Liquor Partnership?

Columbia Distributors is the 2nd largest malt beverage liquor distributor in the country. Now they have expanded further into liquors and wines. They are making our bowling association a priority for 2025.

Devin Graff, with Columbia Distributors wants to chat with you. Liquor manufacturers they represent are eager to expand sales and promotion partnerships with the bowling industry. Liquor is a high-profit margin aspect of your operation. She can help you make it even better.

Devin can be reached at: devin.graff@coldist.com / 206.306.3281

Columbia Locations:

- Kent
- Vancouver
- Yakima
- Kennewick
- Spokane
- Everett
- Ferndale
- Poulsbo
- Tumwater









Economic outlook: Global growth dependent on a resilient U.S.

As inflation eases and central banks around the world cut interest rates, the outlook for the global economy remains decidedly mixed heading into the new year. Much like the past few years, the United States and India continue to lead the way, driving global economic activity, while weaker economies in Europe and China seek to stimulate growth.

With U.S. labor markets healthy, profit growth solid and business investment picking up, the International Monetary Fund (IMF) recently raised its forecast for U.S. economic growth in 2025 to 2.2%. That prediction offsets downward revisions for other advanced countries, including the largest economies in Europe. China, meanwhile, continues to struggle with a real estate downturn and worries about a broadening trade war following U.S. President-elect Donald Trump's victory on November 5.

"I tend to think about the world in terms of tailwinds and headwinds," says Rob Lovelace, principal investment officer of New Perspective
Fund
New Perspective
<a href="Image: The U.S. has plenty of tailwinds at the economic level, the industry level and the company level. Japan is picking up some tailwinds. And I think both Europe and China are dealing with some real headwinds at the moment."

Rob Lovelace, Jared Franz and John Queen

Support Our Partners

Dustin Russell 740.475.7267

<u>Drussell@qubicaamf.us</u>







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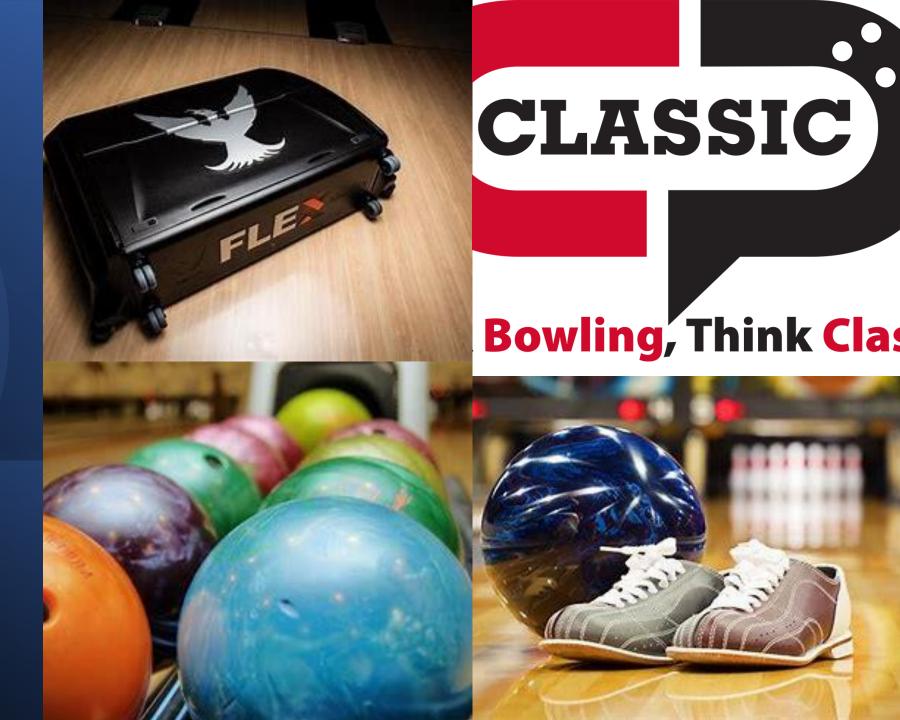
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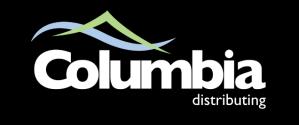
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WA ST. Bowling Proprietors' Association Officers & Directors







Vice President



Secretary-Treasurer



At-Large Director



USBC Liaison Barb Pettinger



Director – Region 2



Director – Region 3



Director – Region 4



Director – Region 5



Director – Region 6





Greg Olsen Executive Director

(Top row): Chris Nash, Jason Hoff, Jeff Swanson, Reggie Frederick (bottom row): Robin Bailey Bob Hanson, Mike Gubsch, Jim Stack, Max Faulkner and Sharlene Palos